

# The **Negotiator** *Awards 2022*

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**FOR FURTHER INFORMATION, PLEASE CONTACT:**

**GRANT LEONARD, PUBLISHING DIRECTOR: 0844 745 3100**

[grant@thenegotiator.co.uk](mailto:grant@thenegotiator.co.uk)

**The Negotiator Awards 2022 – celebrating excellence in agency.**

- **Winners from the shortlist announced at gala dinner on 25<sup>th</sup> November, Grosvenor House**
- **‘Property party of the year’ hosted by actor Stephen Mangan**
- **Organised by the industry’s only trade magazine, The Negotiator**

London’s premier venue, The Grosvenor House Hotel on Park Lane in Mayfair, London, gave a very warm welcome to over 950 guests from every corner of the UK on Friday evening for The Negotiator Awards 2022, presentation ceremony and gala dinner.

Proudly supported by Under the Hammer, Home Telecom and Global 4 Communications and a host of support sponsors, The Negotiator Awards is the leading awards programme for estate and letting agents in the UK and their suppliers.

2022 has been another year of record entries to the Awards, reflecting again an extremely high standard of entry. There were outstanding efforts in the bigger classes, such as Small Estate Agency of the Year, and strong representation across the United Kingdom in the Regional categories.

New Agency of the Year and Rising Star were also both heavily subscribed and hard fought – a great positive, which shows there is new blood in the industry and a wave of new talent coming through.

The quality and stories within the Community Champion category and the Sustainability category, which grew in entries in its second year, really demonstrate that this is an industry that thinks bigger and considers their impact and how they can benefit the people and places around them.

Hosted by comedy actor Stephen Mangan, the 33 categories were awarded with trophies and commendations handed to 93 agencies and suppliers. Stephen was joined on stage by The Negotiator publisher, Grant Leonard. After announcing the 2022 winners he said, *“This has been a great evening of excitement and celebration, seeing the best in the business recognised and rewarded.*

*“The significance and importance of the Awards should not be underestimated, they prove that the industry is thriving and positive, and we can’t wait to see what success 2023 brings”.*

*He continued, “I’d like to thank all the sponsors for their support of this year’s awards, our judging panel for their time and expertise and most importantly a huge thank you to all our entrants, whether they were lucky on the night or not, you should all be proud of your efforts over the last year – we are delighted to be part of such a hardworking and passionate industry – we can’t wait to do it all over again next year”*

Whether winners or runners-up, The Negotiator Awards, once again, lived up to its reputation as the Property Party of the Year, this year themed on the hottest theatre ticket in town, Cabaret at the Kit Kat Club, with dancers, singers and circus performers entertaining the audience throughout the evening.

The Awards followed The Negotiator Conference & Expo where over 400 agents listened to opinions and advice from 23 expert speakers and industry leaders, including Rt Hon. George Osborne CH, TV presenter and financial journalist Naga Munchetty, and David Smith, Economic Editor, The Sunday Times – while also networking with some of the industry’s most innovative suppliers.

Across the day and evening the event proved itself once again, to be the biggest, best-supported and quality event for estate and letting agents in the UK.

**The Gold winners are listed below, and for a full list of Gold, Silver, Bronze and Highly Commended by the judges, go to:**

**<https://thenegotiator.co.uk/awards/winners-and-finalists-2022/>**

## **The winners and runners-up**

<b>Category</b>	<b>Winner</b>	<b>Sponsor</b>
Community Champion of the Year	Thomas Morris Sales & Lettings	Vaboo
Marketing Campaign of the Year	Marsh & Parsons Ltd	Nichecom
Website of the Year	Bentley Hurst	Homeflow
Employer of the Year	Miles & Barr	The Mistoria Group
New Agency of the Year	The OPA - The Online Property Agency	Home Telecom
Residential Auction Service of the Year	Pattinson Auction	under the hammer
Property Management Company of the Year	Encore	
Property Management Department of the Year	Bidwells	
Land & New Homes Specialist of the Year	Bidwells	
Sustainable Agency of the Year	Oakwood Homes	Just Move In
Supplier of the Year: Technology (Apps)	The Depositary	
Supplier of the Year: Technology (Agency Software)	Reapit	
Supplier of the Year: Products & Services (Business)	The Letting Partnership	
Supplier of the Year: Products & Services (Marketing)	Spectre	
Supplier of the Year: Professional Support	AVRillo	
Regional Agency of the Year: North East & North West	Hinchliffe Holmes Ltd	
Regional Agency of the Year: Yorkshire & The Humber	Bramleys	
Regional Agency of the Year: East Midlands & West Midlands	The Property Centre	
Regional Agency of the Year: East of England	Bidwells	
Regional Agency of the Year: London	Stirling Ackroyd	Tenancy 360
Regional Agency of the Year: South East	Ethical Lettings CIC	Tenancy 360
Regional Agency of the Year: South West	Bradleys Estate Agents	
Regional Agency of the Year: Scotland	Neilsons Solicitors & Estate Agents	
Regional Agency of the Year: Wales	Archer & Co	
Regional Agency of the Year: Northern Ireland	CPS Property	
Hybrid Agency of the Year	Retirement Homesearch	Global 4 Communications
Lettings Agency of the Year (Small)	Base Property Specialists	PayProp
Lettings Agency of the Year (Medium)	Miles & Barr	Goodlord
Lettings Agency of the Year (Large)	Chestertons	DPS
Estate Agency of the Year (Small)	Applegate Property Sales Ltd	Homesearch
Estate Agency of the Year (Medium)	BuckleyBrown Estate Agents	Simplify
Estate Agency of the Year (Large)	Stirling Ackroyd	under the hammer
Rising Star of the Year	Joe Bull, Miles & Barr	iamproperty

**For comment, contact Grant Leonard on 0844 745 3100, [grant@thenegotiator.co.uk](mailto:grant@thenegotiator.co.uk).**

To discuss exhibitor and sponsorship opportunities for the 2023 Awards please contact: Richard Rowe on 0844 745 3102, [richard@thenegotiator.co.uk](mailto:richard@thenegotiator.co.uk).

To find out more about entering the 2023 Awards please email [awards@thenegotiator.co.uk](mailto:awards@thenegotiator.co.uk).

**ENDS**

### **About The Negotiator**

The Negotiator Awards and The Negotiator Conference & Expo are organised and run by Propertydrum Ltd, the publisher of the leading media group in residential property. Propertydrum publishes the only printed and digital trade magazine for estate and letting agents – The Negotiator – and the leading website [www.thenegotiator.co.uk](http://www.thenegotiator.co.uk). The Negotiator magazine has published continuously for 36 years. The Negotiator Awards has been running annually since 2008 and has involved thousands of agencies and suppliers over the years.